

Message Text

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ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----121324 220300Z /14

R 201515Z APR 78
FM AMEMBASSY THE HAGUE
TO SECSTATE WASHDC 2482
USDOC WASHDC
AMEMBASSY BRUSSELS
AMEMBASSY PARIS

UNCLAS THE HAGUE 2219

USDOC PLEASE CALL PETER FIELD EXT 5373, IMMEDIATELY ON
RECEIPT

PARIS FOR USTC

E.O. 11652: NA
TAGS: BEXP NL
SUBJECT: AQUATECH '78, SEPTEMBER 19-23, 1978

REF: (A) TELECON KELLER/HARARY, APRIL 18, (B) USDOC 07322,
(C) THE HAGUE 2024, (D) THE HAGUE 1508 (NOTAL), (E) USDOC
04943 (NOTAL)

1. AS PROMISED IN REF A, WE ARE LISTING BELOW THE NAMES
OF SIX COMPANIES IN BELGIUM, THE PRODUCTS TO BE EXHIBITED AND
THE NAMES OF EXECUTIVES TO BE CONTACTED BY BRUSSELS TO ATTEMPT
TO SECURE THEIR PARTICIPATION IN THE US PAVILION AT AQUATECH
'78. THESE NAMES WERE SENT BY USDOC IN THEIR TELEGRAMS
04145, 06027 AND 06774.

A. AQUASYSTEMS, KAIREL NERINCKXLAAN 47, 1500 HALLE, BELGIUM,
MANAGER - JOHN HAGEMAN, PRODUCT: WASTE WATER TREATMENT
EQUIPMENT. REFERRED BY - EXECUTIVE OFFICES OF AQUA AEROBIC
SYSTEMS, ILLINOIS.

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B. CULLIGAN, VV, 2 CULLIGANLAAN, B-1920 MACHELIN DIEGAM,
BELGIUM, HERMAN VERBRUGGE, DIRECTOR, PRODUCT: WATER PURIFIER
SYSTEM. REFERRED BY - JOHN HULTGREN, ILLINOIS.

C. SAMUEL MOORE, EUROPE SA, CHAUSSE DE TIRLEMONG 100,
58000 BEMBLoux, BELGIUM, TELEPHONE 081612985, ANDRE FRENAY,

DIRECTOR, PRODUCT: WASTER WATER TREATMENT EQUIPMENT. REFERRED BY DAVID SCHULTZ, DIRECTOR MARKETING, OHIO, WHO STATED THEY MAY BE WILLING TO SHARE FEE.

D. CHENVIRON SA, 1135 CHAUSSEE DE WATERLOO, B-11-0 BRUSSELS, BELGIUM, VLADE V. DOBROHOTOFF, TELEPHONE 02-274-2420. SUBSIDIARY OF CALGON CORP, PITTSBURGH, PA, JOHN SUTIER, MANAGER, EXPORT SALES, DECISION AND FEE BELFIUM. PRODUCT: CARBON ABSORBERS.

E. BTC DE MOOR T.H.B., EINDE WERE 24, B9000 GENT, BELGIUM, CONTACT J. DE MOOR, RECOMMENDED BY HUGH CAMERON, PRESIDENT TECHMARK OVERSEAS CORP. (EMC), DECISION AND FEE BELGIUM.

F. CHARLES BAKER, CAPITAL CONTROLS DIVISION OF DART CHEMICAL, SPECIALTIES SA, ROUTE AXIALE 4, B-5330 ASSESSE, BELGIUM, TELEPHONE: 083-655021. CHARLES BAKER, EUROPEAN SALES MANAGER WILL MAKE RECOMMENDATION TO SCOTT TAGG, DIRECTOR INTERNATIONAL FOR CAPITAL CONTROLS IN PENNSYLVANIA. TAGG IS WAITING TO HEAR FROM BAKER. FEE WILL BE PAID BY PENNSYLVANIA OFFICE.

2. IN RESPONSE TO USDOC'S REQUEST FOR SUGGESTIONS RE PROCUREMENT OUTSIDE THE US (REF D), WE BELIEVE AS INDICATED IN REF C THAT THE COOPERATION OF THE POSTS, IN WHOSE COUNTRIES THE FIRMS ARE LOCATED, SHOULD BE REQUESTED DIRECTLY BY USDOC, UNCLASSIFIED

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WITH COPIES OF MESSAGES TO USTC/PARIS, THE HAGUE, AND ROTTERDAM.

3. ACTION REQUESTED. IF NOT ALREADY DONE, WE RECOMMEND THAT USDOC SEND TO ALL POSTS INVOLVED IN CONTACTS WITH LOCAL FIRMS MULTIPLE COPIES OF THE AQUATECH PROCUREMENT KIT. BROWN

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NNN

Message Attributes

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